



**California Department of Transportation
Southern California Alliance (Districts 7, 8, and 12)
Application for Mentor-Protégé Program
(For Potential Protégé only)**

Business Name: Kunzman Associates, Inc. _____
Address: 1111 Town & Country Road, Suite 34, Orange, CA 92868 _____
Phone: (714) 973-8383 _____
President: Carl Ballard _____
Type of Business: Transportation Planning, Traffic Engineering, Noise and Vibration Services _____

List Professional References:

Name	Telephone Number
Dan Kopulsky – CALTRANS District 8	(909) 383-4557
Jacob Babico – County of San Bernardino	(909) 387-8186
David Keely – City of Newport Beach	(949) 644-3349

1. Please list three specific goals that your firm would like to gain from participating in the program.
 - Develop relationships to enhance business opportunities
 - Involvement with larger projects, including CALTRANS projects
 - Achieve growth through improvement of business procedures and processes
2. Please list three items that our firm brings to the relationship
 - DBE/MBE/SBE certification in process
 - Over 4,500 projects completed
 - Relationships with many governmental jurisdictions throughout Southern California
3. Is your firm currently SBE certified? ☒ Yes ☐ No
4. Can your firm provide proof of current certification? ☒ Yes ☐ No
5. If not, are you planning to be SBE certified? Yes ☐ No ☐
6. Has your firm worked with any of the following agencies?

a. Caltrans	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
b. LACMTA	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
c. Local Agencies	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
d. Other Governmental Agencies	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
7. How long has your firm been in business? Since 1976, 33 years
8. What is your average annual revenue for the past three years? ____ 2,100,000 ____ 2006, ____ 2,700,000 ____ 2007, ____ 2,400,000 ____ 2008